



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 06(2020)

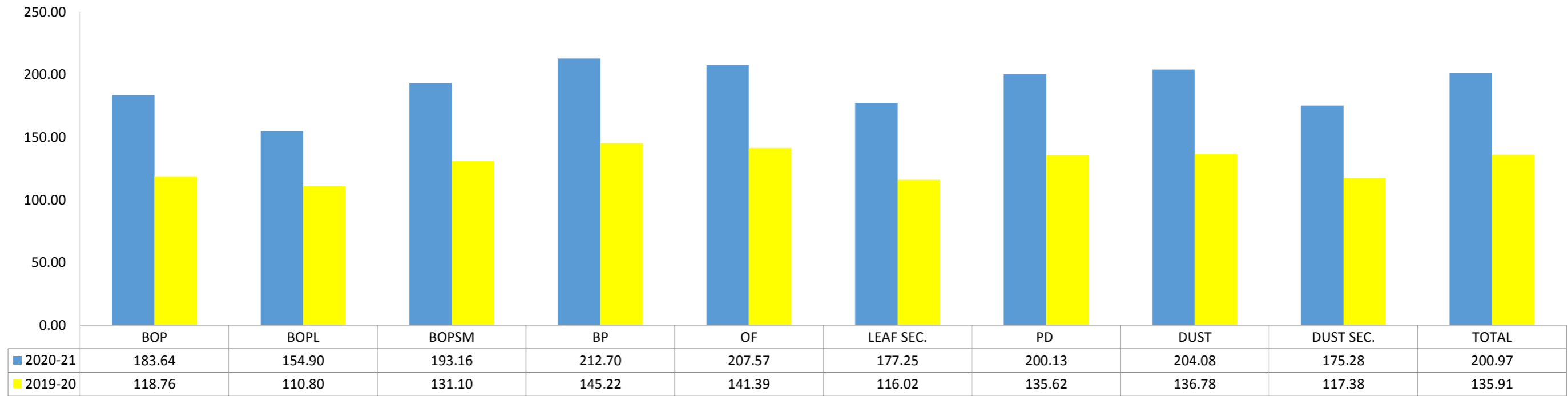
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed strong demand. * All sorts barely steady following quality. 	<ul style="list-style-type: none"> * Strong demand. * Good and best sorts firm around last. * Medium and plainer followed a similar trend.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Local buyers and Regional packeteers mainstay of the market. * TCPL very selective. * Western India operated on the liquoring sorts. 	<ul style="list-style-type: none"> * Local buyers and packeteers lent good support. * Western India operated .

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 06		
	Sale 06	Sale 05	+/-	Sale 06	Sale 05	+/-	2020/21	2019/20	2018/19
LEAF	153.90	149.60	4.30	99.35	104.81	-5.46	201.71	136.47	140.63
DUST	138.96	143.04	-4.08	105.38	112.45	-7.08	195.48	131.68	139.05
TOTAL	151.70	148.68	3.02	100.04	105.56	-5.51	200.97	135.91	140.46

STAC AUCTION AVERAGES									
SALE		51	52	01	02	03	04	05	06
LEAF	2020/21	164.79	167.75	167.75	164.16	160.53	152.63	149.60	153.90
	2019/20	135.83	134.21	134.21	125.44	120.23	114.79	104.81	99.35
DUST	2020/21	161.92	166.28	166.28	159.99	156.69	148.59	143.04	138.96
	2019/20	133.36	128.81	128.81	124.36	122.59	116.32	112.45	105.38
TOTAL	2020/21	164.48	167.59	167.59	163.66	160.09	152.18	148.68	151.70
	2019/20	135.56	133.67	133.67	125.32	120.53	114.95	105.56	100.04

STAC Grade Wise Averages up to Sale - 06



OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 06			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	546434.4	505420.4	153.69	8%	1794382.2	1520122.0	151.99	15%	95770213.4	77111100.8	204.14	19%
FANNINGS	154810.6	128680.8	161.29	17%	437749.0	362955.6	161.51	17%	29634112.9	22604666.6	207.57	24%
LEAF SEC.	122791.6	110595.4	146.29	10%	716657.6	642826.2	137.21	10%	15195156.4	13066550.4	177.25	14%
LEAF TOTAL	824036.6	744696.6	153.90	10%	2948788.8	2525903.8	149.60	14%	140599482.7	112782317.80	201.71	20%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	72959.9	70605.6	147.24	3%	264658.2	234224.1	149.36	11%	15018149.5	11970187.6	201.16	20%
DUST SEC.	61951.8	58182.2	128.91	6%	194038.2	176392.1	134.64	9%	4172844.5	3366612.0	175.28	19%
DUST TOTAL	134911.7	128787.8	138.96	5%	458696.4	410616.2	143.04	10%	19190994.00	15336799.60	195.48	20%
TOTAL	958948.3	873484.4	151.70	9%	3407485.2	2936520.0	148.68	14%	159790476.7	128119117.40	200.97	20%

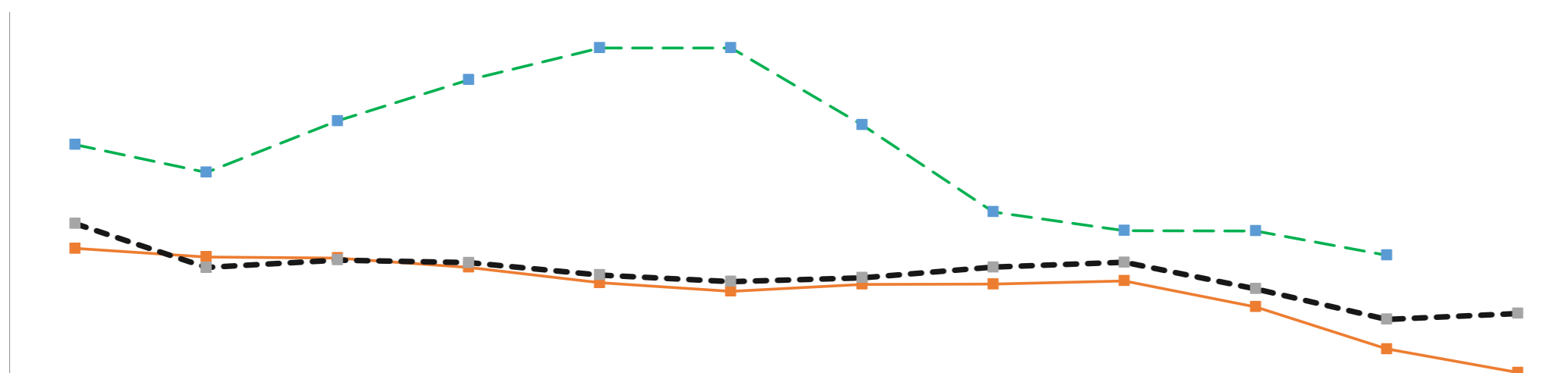
OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 06			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	824036.6	744696.6	153.90	10%	2948788.8	2525903.8	149.60	14%	140599482.7	112782317.8	201.71	20%
2019-20	3279350.4	2486259.8	99.35	24%	4053489.4	2765219.8	104.81	32%	158595848.2	119321234.6	136.47	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	134911.7	128787.8	138.96	5%	458696.4	410616.2	143.04	10%	19190994.0	15336799.6	195.48	20%
2019-20	437816.8	321559.5	105.38	27%	388902.9	300367.2	112.45	23%	21178371.6	15713829.2	131.68	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	958948.3	873484.4	151.70	9%	3407485.2	2936520.0	148.68	14%	159790476.7	128119117.4	200.97	20%
2019-20	3717167.2	2807819.3	100.04	24%	4442392.3	3065587.0	105.56	31%	179774219.8	135035063.8	135.91	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 06			2020/21		UP TO Sale 06		
	Sale 06	Sale 05	2020/21	2019/20	2018/19	Sale 06	Sale 05	2020/21	2019/20	2018/19
BELOW 100	0.0	0.0	0.1	22.6	4.6	0.7	0.4	0.3	15.8	3.0
BETWEEN 100.00-119.99	2.9	6.6	3.9	23.3	30.0	18.5	14.5	2.7	23.3	20.1
BETWEEN 120.00-139.99	43.3	14.5	11.6	13.1	20.7	40.3	31.2	10.5	22.5	32.1
BETWEEN 140.00-159.99	24.3	24.2	11.3	10.3	13.5	24.0	33.1	14.2	15.2	19.7
BETWEEN 160.00-179.99	15.2	11.8	11.2	11.6	14.3	9.4	14.1	13.1	11.8	13.2
BETWEEN 180.00-199.99	3.4	7.4	8.5	9.8	9.1	4.7	2.9	9.3	8.4	8.1
BETWEEN 200.00-219.99	2.9	4.2	9.6	4.6	4.6	1.8	2.3	12.2	2.5	3.0
BETWEEN 220.00-239.99	3.1	2.0	16.5	2.6	2.2	0.6	1.0	14.9	0.5	0.4
BETWEEN 240.00-259.99	1.8	1.4	10.5	1.4	0.8	0.0	0.4	13.3	0.0	0.0
BETWEEN 260.00-279.99	2.7	0.6	9.3	0.7	0.2	0.0	0.2	7.6	0.0	0.0
BETWEEN 280.00-299.99	0.1	0.2	4.7	0.1	0.0	0.0	0.1	1.5	0.0	0.0
300 AND ABOVE	0.2	0.2	2.3	0.0	0.0	0.0	0.0	0.4	0.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
7	4355	776	5131	70216	11818	82034	-65861	-11042	-76903
8	0	0	Dropped	8589	958	9547	-8589	-958	-9547
9	0	0	Dropped	0	0	Dropped	0	0	Dropped
TOTAL	4355	776	5131	78805	12776	91581	-74450	-12000	-86450

Siliguri Price Movement

270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00
90.00



	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR
2020 Avg	204.24	190.43	215.98	236.27	252.16	252.16	214.03	170.84	161.65	161.39	149.37	
2019 Avg	152.75	148.51	148.03	143.43	135.78	131.60	135.04	135.07	136.74	123.80	102.92	91.25
2018 Avg	165.01	143.31	146.95	145.73	139.57	136.34	138.19	143.50	145.89	132.72	117.65	120.57

STAC BUYING (ALL TEAS) FOR THE Sale 06

	CTC LEAF			DUST				TOTAL				
	Sale 06											
OFFER	824,036.6			OFFER	134,911.7			OFFER	958,948.3			
SOLD	744,696.6			SOLD	128,787.8			SOLD	873,484.4			
SOLD %	90%			SOLD %	95%			SOLD %	91%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	278,205.2	159.30	37%	Local	68,869.0	134.69	53%	Local	347,074.2	154.42	40%	
N.India	184,747.4	155.34	25%	W.India	27,787.8	140.41	22%	N.India	203,337.6	154.56	23%	
R.Pack	80,517.6	149.50	11%	N.India	18,590.2	146.87	14%	W.India	105,570.6	151.04	12%	
W.India	77,782.8	154.84	10%	R.Pack	9,279.5	148.38	7%	R.Pack	89,797.1	149.38	10%	
Packeteers	61,203.8	136.84	8%	Exports	3,336.4	139.66	3%	Packeteers	61,203.8	136.84	7%	
Others	21,470.8	154.01	3%	Others	508.2	189.00	0%	Exports	24,091.0	134.78	3%	
Exports	20,754.6	133.99	3%	C.India	416.7	119.00	0%	Others	21,979.0	154.82	3%	
C.India	10,158.6	165.80	1%					C.India	10,575.3	163.96	1%	
TCPL	1,540.8	125.79	0%					TCPL	1,540.8	125.79	0%	
TOTAL	744,696.6	153.90		TOTAL	128,787.8	138.96		TOTAL	873,484.4	151.70		

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 06				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	474013.1	286.54	456404.9	224.77
GULMA	944266.2	283.93	1064601.5	212.54
GHATIA ROYAL	557485.3	279.36	578601.7	230.34
ANANDAPUR ROYAL	254800.2	270.40	180174.2	200.11
JITI	874059.0	270.05	1115492.3	192.71
ETHELBARI BEST	57532.0	268.63	5659.6	194.41
HOPE	655950.3	266.29	616160.8	184.66
KUMARGRAM	821825.9	265.52	812282.1	197.18
CHULSA	523703.9	264.89	440298.6	170.32
BARADIGHI	835169.0	261.60	828398.8	209.60
MAUSAM	373383.4	258.86	558773.7	167.62
PAHARGOOMIAH	994250.2	258.24	1223442.7	220.20
BINAGURI	1366806.0	256.87	1496812.9	200.49
RAIMOHAN	167790.4	256.16	187333.2	192.97
KURTI	407537.5	253.61	508517.7	194.06
RYDAK	1088525.3	249.81	1010760.2	204.02
CHALOUNI	564507.6	249.49	634533.7	175.65
MATRI GOLD	441993.1	249.12	566289.3	186.66
NOWERA NUDDY	533840.0	248.58	576513.5	192.93
AIBHEEL	1199742.4	246.67	1239031.1	188.50
NEW DOOARS	687867.4	246.14	919758.2	179.18
MARAPUR ROYAL	50062.4	245.42	0.0	-
DALGAON	1089145.8	245.29	962021.3	204.21
ENGO GOLD	171181.5	245.27	40219.0	169.11
HULDIBARI ROYAL	1146584.4	244.67	757779.5	169.23

* Above 30,000 Kgs.